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Sales: America's Other National Pastime

Dan Schoepf

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Sales: America's Other National Pastime Dan Schoepf
What can we learn from baseball greats that will help us succeed? Plenty. Master salesman and motivator Dan Schoepf shows you that there are more similarities between baseball and selling than you would think. And he gives concrete examples of how you can use the attitudes and actions of great men of baseball to turn yourself into a hall of fame salesperson. Sales: America's Other National Pastime is full of sales ideas that you and your team can put into play today.

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