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Family networks and wider personal social relationships - *guanxi* - have long been held to be a significant factor making for the success of many Chinese family businesses, and *guanxi* is often seen as a special characteristic which shapes the nature of all business in China. This book re-examines this proposition critically, bringing together the very latest research and comparing the situation in different parts of "Greater China" – mainland China, Taiwan and Hong Kong. It considers entrepreneurship, venture capital, intergenerational succession, disputes, family businesses in different sectors of the economy, and particular family businesses. Among the book’s many interesting conclusions is the observation that *guanxi* capitalism has evolved in different ways in the different parts of Greater China, with the particular institutional setting having a major impact.

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