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Administering SAP R/3: SD-Sales and Distribution Module

ASAP World Consultancy, Bernard Dodd, Jonathan Blain

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This book is the ideal manual for people installing or administering the Sales & Distribution module or for those managing a site utilizing the SD module. The book provides specific examples of how to conduct sales transactions, accounting for those transactions, remote sales force automation, managing distribution of product, and many other business aspects affected by the SD- Sales & Distribution module. This book isfilled with practical examples of how to structure your sales and distribution departments and processes to utilize the SD modules to save time and money. Also, includes tips for sales managers and sales reps, as well as valuable insight for distribution center managers.

-Specific information on how to use the sales force automation module SD- Sales & Distribution of SAP

-The sales & distribution module is one of the most popular SAP modulesparticularly as sales force automation becomes increasingly popular

-A fast, concise guide to everything the administrator needs to know to run the sales & distribution components of SAP

-Contains valuable tips and examples that show sales reps and managers and distribution center employees how to get up and running quickly with SAPand save time and money

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